

JUNE 2015 SUMMARY - EVERGREEN/ALUM ROCK/So. SJ STATS

JULY 7, 2015

Status	Santa Clara County	Area 3 (Evergreen)	Area 4	Area 11
Active to date Total	1264	112	102	68
-SFR	1017	88	85	44
-TH/C	253	24	17	24
Pending to date Total	1800	110	90	102
-SFR	1317	79	74	63
-TH/C	478	31	16	39
Sold JUNE 2014 Total	1586	71	48	56
-SFR	1131	54	41	33
-TH/C	464	17	7	23
Median DOM JUNE	10	11	16	12
Median DOM MAY	9	11	12	13
Median DOM April	10	13	11	13

	Santa Clara County	Area 3 (Evergreen)	Area 4	Area 11
AVG List Price Closed	\$1,246,213 SFR \$660,586	\$1,220,382 SFR \$679,058	\$605,715 SFR \$345,143	\$605,715 SFR \$477,539
AVG Sale Price Closed	\$1,321,059 SFR \$713,828	\$1,235,194 SFR \$700,022	\$621,598 SFR \$358,357	\$629,317 SFR \$506,022

AVG Sale Price Closed - Class 1 and 2

	Santa Clara County	Area 3 (Evergreen)	Area 4	Area 11
June 2015	\$1,144,931 (up)	\$1,107,055 (up)	\$583,208 (up)	\$578,678 (up)
May 2015	\$1.048M (up)	\$870,035 (down)	\$548,591 (up)	\$536,830 (up)
April 2015	\$1.019M	\$942,629	\$570,625	\$507,990

Area	Median Days - June 2015	Sales to List Price Ration
East of 101 Palo Alto	4	102%
Willow Glen	9	106.9%
Cupertino	9	112.8%
Cambrian	9	109.2%
Berryessa	9	108.1%
Santa Clara	9	111.1%
Sunnyvale	9	114.8%
"Bottom"		
Alum Rock	16	102.4%
Santa Teresa	13	103.9%
Milpitas	12	105.9%
South San Jose	12	104.1%
Evergreen	11	102.8%
Blossom Valley	11	111.5%

Evergreen Fun Facts Summer Trends - Single Family Home

All Price Points

	DOM	LP to SP			DOM	LP to SP			DOM	LP to SP
Jun-13	11	102.90%		Jun-14	13	102.30%		Jun-15	11	102.80%
Jul-13	11	102.10%		Jul-14	15	101.60%				
Aug-13	16	101.10%		Aug-14	15	100.30%				

Under \$1M

	DOM	LP to SP			DOM	LP to SP			DOM	LP to SP
Jun-13	12	104.40%		Jun-14	13	103.80%		Jun-15	11	104.50%
Jul-13	10	104.00%		Jul-14	13	102.40%				
Aug-13	17	101.30%		Aug-14	15	101.50%				

\$1M+

	DOM	LP to SP			DOM	LP to SP			DOM	LP to SP
Jun-13	10	98.50%		Jun-14	21	98.80%		Jun-15	15	101.20%
Jul-13	12	99.20%		Jul-14	21	100.60%				
Aug-13	16	100.70%		Aug-14	27	98.60%				