



BUYER QUESTIONNAIRE

Date: _____

BUYER CONTACT INFORMATION

LAST NAME _____

FIRST NAME _____

PHONE NUMBER _____

EMAIL _____

LAST NAME _____

FIRST NAME _____

PHONE NUMBER _____

EMAIL _____

CURRENT ADDRESS _____

ASSESS BUYER READINESS

1. Are you a first time buyer? _____

2. Why are you looking to move? _____

3. How long have you been looking for a home? _____

4. How are you going about your search? (open houses, internet, etc.) _____

5. When would you like to be in your new home? _____

6. Where are you currently at in the buying process? _____

- Need to sell a home? Need to close on a home? Non-Contingent?
- Have you talked to a lender – pre-approved?

7. When would you be available for a personal consultation? _____

When we meet, we can review homes currently on the market and I can give you my 10-point Purchasing Pathway system to prepare you for your home purchasing journey.

PURCHASING WISH LIST

Location _____ Price Range \$ _____

Style _____ Bedrooms _____ Baths _____

Home Features: Must haves (highest needs) _____

Additional wants (highest wants) _____

